

Nektar Therapeutics Announces Fourth Quarter and Year-End 2007 Financial Results

SAN CARLOS, Calif., Feb. 27, 2008, 2008 /PRNewswire-FirstCall via COMTEX News Network/ -- Nektar Therapeutics (Nasdaq: NKTR) announced today the company's financial results for the fourth guarter and year ended December 31, 2007.

Revenue totaled \$65.8 million in the fourth quarter of 2007 compared to \$69.9 million in the fourth quarter of 2006. For the year ended December 31, 2007, Nektar reported total revenue of \$273.0 million compared to \$217.7 million in 2006.

Cash, cash equivalents, and short-term investments were \$482.4 million at December 31, 2007 compared to \$452.6 million at September 30, 2007.

Nektar reported a net income of \$39.0 million or \$0.42 per share in the fourth quarter of 2007 compared to a net loss of \$38.9 million or \$0.43 per share in the same period of 2006.

For the twelve months ended December 31, 2007, our net loss was \$32.8 million or \$0.36 per share compared to a net loss of \$154.8 million or \$1.72 per share in the same period in 2006.

"We have built a focused, efficient and driven company with an impressive and growing proprietary pipeline," said Howard W. Robin, President and CEO of the company. "We have moved multiple programs into Phase 2 clinical development, entered into valuable new collaborations, and ended the year in a solid financial position. We expect to build on this momentum in 2008."

Mr. Robin will host a conference call today for analysts and investors beginning at 2:00 p.m. Pacific time to discuss the company's performance. This conference call will be available via webcast and can be accessed through a link that is posted on the Investor Relations section of the Nektar website, http://www.nektar.com. The web broadcast of the conference call will be available for replay through March 12, 2008.

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To access the conference call, follow these instructions:
  Dial: (866) 314-5232 (U.S.); (617) 213-8052 (international)
  Passcode: 94561493 (Howard Robin is the host)

Audio replay dial-in and passcode:
  Dial: (888) 286-8010 (U.S.); (617) 801-6888 (international)
  Passcode: 92959414
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About Nektar

Nektar Therapeutics is a biopharmaceutical company with a mission to develop and enable differentiated therapeutics with its industry-leading pulmonary and PEGylation technology platforms. Nektar pulmonary and PEGylation technology, expertise, manufacturing capabilities and know-how have enabled ten approved products for partners, which include the world's leading pharmaceutical and biotechnology companies. Nektar also develops its own products by applying its pulmonary and PEGylation technology platforms to existing medicines with the objective to enhance performance, such as improving efficacy, safety and compliance.

This press release contains forward-looking statements that reflect the company's current views as to the value of its technology platforms and clinical pipeline of product candidates and overall prospects for the company's business. These forward-looking statements involve risks and uncertainties, including but not limited to: (i) the company's proprietary product candidates and those of certain of its partners are in the early phases of clinical development and the risk of failure is high and can occur at any stage prior to regulatory approval, (ii) the timing or success of the commencement or end of clinical trials is subject to a number of uncertainties including but not limited to patient enrollment, clinical drug manufacturing, regulatory requirements and clinical outcomes, and (iii) the company's or its partner's success in obtaining regulatory approvals for product candidates. Other important risks and uncertainties are detailed in the company's reports and other filings with the Securities and Exchange Commission, including its most recent Quarterly Report on Form 10-Q and Annual Report on Form 10-K. Actual results could differ materially from the forward-looking statements contained in this press release. The company

undertakes no obligation to update forward-looking statements, whether as a result of new information, future events or otherwise.

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NEKTAR THERAPEUTICS CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share information) (unaudited)

	Three-Months Ended December 31,		Twelve-Mon	nths Ended er 31,
	2007	2006	2007	2006
Revenue:				
Product sales and royalties	\$26,702	\$55,551	\$180,755	\$153,556
Contract research	38,489	12,053	85,925	56,303
Exubera commercialization				
readiness	582	2,300	· ·	7,859
Total revenue	65,773	69,904	273,027	217,718
Operating costs and expenses:				
Cost of goods sold	17,387	40,100	137,696	113,921
Cost of idle Exubera	_ ,, , , , ,	,	,	,
manufacturing capacity	6,314	_	6,314	_
Exubera commercialization	•		•	
readiness costs	347	1,042	3,507	4,168
Research and development	39,310		153,575	
General and administrative	13,997	17,441	56,336	78,319
Impairment of long lived				
assets(1)	28,396	8,254	28,396	9,410
Litigation Settlement	1,583	_	1,583	17,710
Amortization of other intangib	le			
assets	236	708	946	4,039
Gain on termination of				
collaborative agreements,				
net (2)	(79,178)	-	(79,178)	-
Total operating costs and expense	s 28,392	110,066	309,175	376,948
-	25 221	(40.150)	(25.140)	(150,000)
Income (Loss) from operations	37,381	(40,162)	(36,148)	(159,230)
Interest income	5,757	6,330	22,201	23,646
Interest expense		(5,458)		
Other Income	944	1,263	1,133	2,444
Income (Loss) before provision for	r			
income taxes	39,852	(38,027)	(31,452)	(153,933)
Provision for income taxes	809	828	1,309	828
Not income (logg)	¢20 042	ċ/20 0EE\	ċ/20 761\	Ċ/1E4 761)
Net income (loss)	\$39,043	ې(۵۵,۵۵۵)	ρ(34,/01)	\$(154,761)
Basic and diluted net earnings				
(loss) per share	\$0.42	\$(0.43)	\$(0.36)	\$(1.72)

Notes to Consolidated Statements of Operations

- (1) In Q4, the company conducted an evaluation and determined that uncertainties exist regarding the use of certain equipment and facilities related to Exubera manufacturing. As a result, Nektar recorded a non-cash impairment charge in Q4 of \$28.4 million related to the write-down of these assets.
- (2) Gain on termination of collaborative agreement, net, is comprised of the following (in thousands):

	Three and Twelve-Months
	Ended December 31, 2007
Pfizer termination settlement	
payment received	135,000
Exubera Inhaler Manufacturing and	
Supply Agreement Termination	
Tech Group	(13,765)
Bespak	(18,598)
	102,637
Settlement of assets and	
liabilities related to Pfizer	(23,459)
Gain on termination of	
collaborative agreements, net	79,178

(3) For the three-months ended December 31, 2007, there were approximately 578 dilutive shares which did not change earnings per share.

NEKTAR THERAPEUTICS CONSOLIDATED BALANCE SHEETS (In thousands) (unaudited)

ASSETS	December 31, 2007	December 31, 2006(1)
Current assets:		
Cash and cash equivalents	\$76,293	\$63,760
Short-term investments	406,060	394,880
Accounts receivable, net of		
allowance	21,637	47,148
Inventory	12,187	14,656
Other current assets	7,106	14,595
Total current assets	523,283	535,039
Long-term investments	-	8,337
Property and equipment, net	114,420	133,812
Goodwill	78,431	78,431
Other intangible assets, net	2,680	3,626
Other assets	6,289	8,932
Total assets	\$725,103	\$768,177

Current liabilities:		
Accounts payable	\$3,589	\$7,205
Accrued compensation	14,680	12,994
Accrued expenses to contract		
manufacturers	40,444	_
Accrued expenses	12,446	17,942
Interest payable	2,638	3,814
Capital lease obligations, current		
portion	2,335	711
Deferred revenue, current portion	19,620	16,409
Convertible subordinated notes,		
current portion	_	102,653
Other current liabilities	2,340	3,854
Total current liabilities	98,092	165,582
Convertible subordinated notes	315,000	315,000
Capital lease obligations	21,632	19,759
Deferred revenue	61,349	23,697
Other long-term liabilities	14,591	17,079
Total liabilites	510,664	541,117
Commitments and contingencies		
Stockholders' equity:		
Preferred stock	_	_
Common stock	9	9
Capital in excess of par value	1,302,541	1,283,982
Accumulated other comprehensive	1,302,311	1/203/302
income	1,643	62
Accumulated deficit	(1,089,754)	(1,056,993)
Total stockholders' equity	214,439	227,060
Total liabilities and	222, 200	,,000
stockholders' equity	\$725,103	\$768,177

(1) The consolidated balance sheet at December 31, 2006 has been derived from the audited financial statements at that date but does not include all of the information and notes required by generally accepted accounting principles in the United States for complete financial statements. Certain 2006 amounts have been reclassified between line items to conform with the 2007 presentation.

	Twelve-Months 2007	Ended December 31, 2006
Cash flows provided by (used in) operating activities:		
Net loss	\$(32,761)	\$(154,761)
Adjustments to reconcile net loss to		
net cash provided by (used in)		
operating activities:		
Depreciation and amortization	29,028	33,509
Stock-based compensation	14,779	30,982
Impairment of long lived assets	28,396	9,410
Amortization of gain related to sale		
of building	(874)	(874)
Gain on disposal of investment	(860)	(2,252)

Loss on sale or disposal of assets	1,843	123
Changes in assets and liabilities:		
Decrease (increase) in trade accounts		
receivable	24,318	(34,654)
Decrease (increase) in inventories	1,503	3,971
Decrease (increase) in other assets	7,443	1,095
Increase (decrease) in accounts		
payable	(3,147)	(8,926)
Increase (decrease) in accrued		
compensation	986	3,581
Increase (decrease) in accrued		
expenses	36,151	5,503
Increase (decrease) in interest		
payable	(1,176)	23
Increase (decrease) in deferred		
revenue	40,863	16,245
Increase (decrease) in other	10,000	10,110
liabilities	(190)	4,310
Net cash provided by (used in)	(100)	1,310
operating activities	146,302	(92,715)
operating activities	140,302	() 2 , / ± 3)
Cash flows from investing activities:		
Purchases of property and equipment	(32,796)	(22,524)
Purchases of investments		
Sales of investments	(593,118)	(502,230)
	2,057	2,252
Maturities of investments	591,202	405,622
Net cash provided by (used in)	(20, 655)	(116 000)
investing activities	(32,655)	(116,880)
Cook Slove form financian activities.		
Cash flows from financing activities:		
Issuance of common stock, net of		
issuance costs	3,780	22,259
Payments of loan and capital lease		
obligations	(2,895)	(10,488)
Repayments of convertible		
subordinated notes	(102,653)	-
Net cash provided by (used in)		
financing activities	(101,768)	11,771
Effect of exchange rates on cash and		
cash equivalents	654	311
Net increase (decrease) in cash and		
cash equivalents	12,533	(197,513)
Cash and cash equivalents at		
beginning of year	63,760	261,273
Cash and cash equivalents at end of		
year	76,293	63,760

SOURCE Nektar Therapeutics

http://www.nektar.com

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